

Election Trends

9/13/2020

Contents

WHITE HOUSE

Battle for White House 5
White House Polls 7
White House Betting Mkts 9
Battleground States 10
Approval Ratings 11
Covid-19 vs. Election Odds 12
Covid-19 in Battlegrounds 13

HOUSE + SENATE

Battle for Senate	14
Betting Markets: Senate	1
Betting Markets: House	10
Betting Markets: Congress	17

MARKET TRENDS

YTD Sector Returns	18
Stocks vs. Elec Yr. Range	19
Stocks: 2020 vs. History	20
Biden/Harris Tax Policy	21
Biden/Harris Tax Proposals	22

HISTORICAL TRENDS

Stocks: Presidential Terms	23
Stocks: Long Term Ret's	24
Stocks: Election Years	2
Bonds: Long-Term Ret's	26
Bonds: Election Years	27



Summary

White House

- Biden leading in polls, but 14 states (209/39% of electoral votes) still toss ups <u>slide 5</u>
- "Silent vote" could potentially be more of an issue in 2020 than it was in 2016 slide 6
- Biden leading in polls by 7%, unchanged over last week <u>slide 7</u>
- Biden leading in betting markets by 15%, +1% over last week <u>slide 9</u>
- Trump trailing by 4% in key battlegrounds, unchanged over last week slide 10
- Trump's approval rating is 44%, below historically significant 45% <u>slide 11</u>
- 5-day change in new Covid-19 cases is 159k (vs. 162k last week), a potential tailwind for Trump slide 12
- New Covid-19 cases are trending lower in battlegrounds, a potential tailwind for Trump <u>slide 13</u>

Senate + House

- Republicans with 46 seats "locked or likely" vs. 46 for Democrats, but 8 seats still in play <u>slide 14</u>
- Democrats leading Senate election race in betting markets by 9%, -1% over last week <u>slide 15</u>
- Democrats winning House is a foregone conclusion per betting markets (leading by 68%) <u>slide 16</u>
- Democrats have a 54% chance of a "blue sweep" per betting markets, +1% over last week slide 17





P R E T A





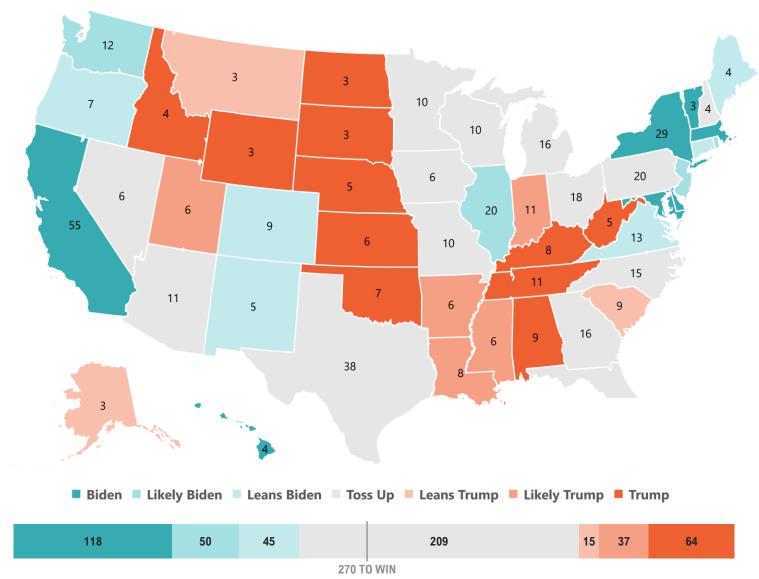






The Battle for the White House

EXPECTED POLITICAL PARTY & NUMBER OF ELECTORAL VOTES BY STATE



Source: Real Clear Politics



How Big is the Silent Vote?

52% of Democrats & 77% of Republicans

"have political opinions they are afraid to share" 1

62% of Americans

"say the political climate these days prevents them from saying things they believe because others might find them offensive." 1

74% of Biden supporters & 37% of Trump supporters

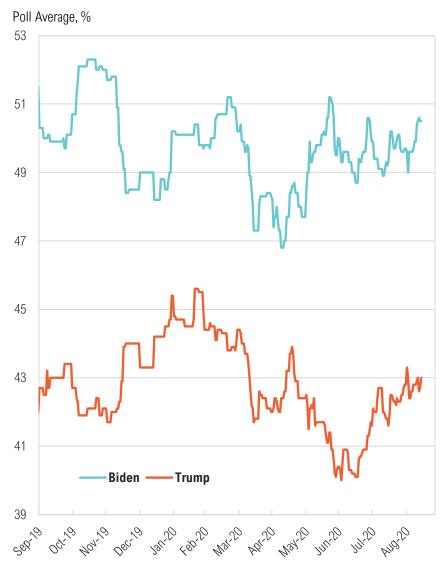
"would want their friends and family to know how they voted" 2

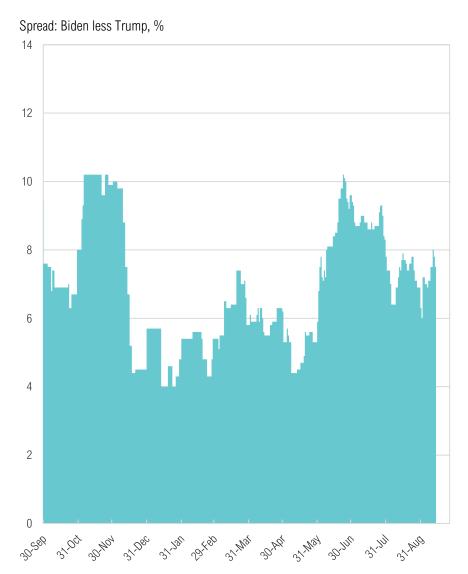
Source: ¹ Cato Institute https://www.cato.org/publications/survey-reports/poll-62-americans-say-they-have-political-views-theyre-afraid-share ² https://www.express.co.uk/news/politics/1292288/US-election-2020-donald-trump-poll-results-democracy-institute-of-america



Biden Leading Trump in Polls

U.S. PRESIDENTIAL CANDIDATE POLL AVERAGES, 9/30/2019 - CURRENT





Source: Real Clear Politics, Bloomberg



Trump Tracking 2016, Biden Ahead of Clinton, But Not Too Late For Big Swings

2016 & 2020 U.S. PRESIDENTIAL CANDIDATE POLL AVERAGES, STARTING THE BEGINNING OF ELECTION YEAR



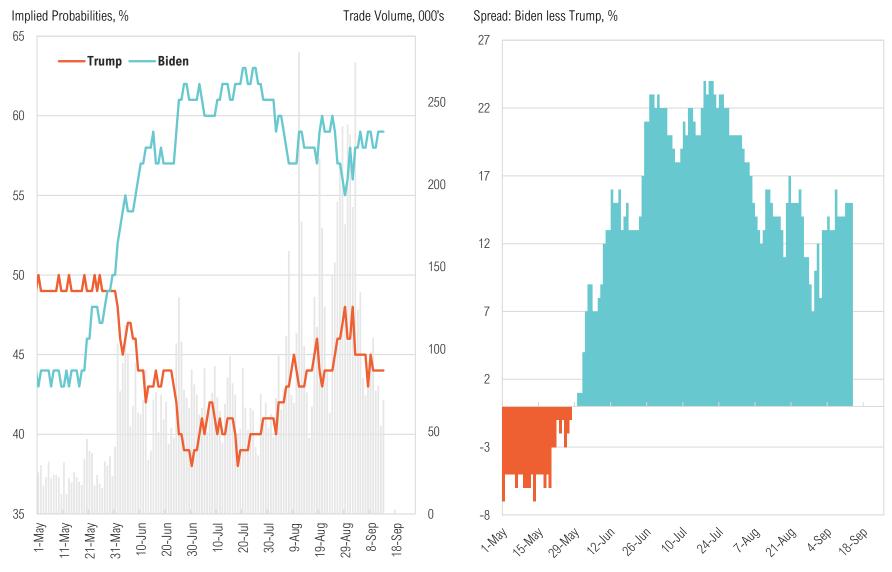
Source: Real Clear Politics, Bloomberg

U.S. Election Trends
SEE IMPORTANT DISCLOSURES AT THE END OF THIS PRESENTATION



Biden Leading Trump in Betting Markets

U.S. PRESIDENTIAL CANDIDATE PREDICTION MARKET IMPLIED PROBABILITES, 5/1/2020 - CURRENT



Source: Predictlt, Bloomberg



Trump Trails in Battleground Polls, But By Narrowing Margin

WEEKLY POLL DATA: TRUMP MINUS BIDEN

	3/22	3/29	4/5	4/12	4/19	4/26	5/3	5/10	5/17	5/24	5/31	6/7	6/14	6/21	6/28	7/5	7/12	7/19	7/26	8/2	8/9	8/16	8/23	8/30	9/6	9/13
Battleground States																										
Michigan	-5	-4	-4	-5	-5	-5	-6	-6	-6	-5	-5	-7	-8	-8	-9	-8	-8	-8	-8	-8	-7	-7	-7	-3	-3	-4
Pennsylvania	-4	-4	-2	-2	-2	-4	-5	-5	-5	-7	-7	-4	-6	-6	-6	-7	-7	-7	-7	-5	-6	-6	-6	-5	-3	-4
Wisconsin	0	0	-3	-3	-3	-3	-3	-3	-3	-3	-3	-3	-4	-5	-6	-7	-7	-6	-6	-5	-6	-7	-5	-4	-6	-6
Florida	1	1	1	0	0	-1	-2	-3	-4	-4	-4	-4	-5	-6	-7	-5	-6	-6	-8	-6	-4	-5	-5	-4	-2	-1
Arizona	-4	-4	-4	-4	-4	-4	-5	-5	-5	-4	-4	-3	-3	-4	-5	-4	-3	-3	-4	-4	-2	-2	-2	-2	-5	-5
Texas	3	3	3	3	3	2	1	1	3	3	3	2	2	2	2	3	0	0	0	0	2	2	4	4	4	4
North Carolina	-3	-3	-3	0	1	1	0	0	1	1	0	-1	-1	1	-2	-3	-2	-2	-2	-5	-2	1	1	0	-1	-1
Nevada	-4	-4	-4	-4	-4	-4	-4	-4	-4	-4	-4	-4	-4	-4	-4	-4	-4	-4	-4	-4	-4	-4	-4	-4	-4	-6
Minnesota																			-11	-9	-9	-7	-5	-5	-4	-6
Iowa	5	5	5	5	5	5	5	5	5	5	5	5	5	2	2	2	2	2	2	2	2	2	2	2	2	2
New Hampshire	-5	-5	-5	-5	-5	-5	-5	-5	-5	-5	-5	-5	-5	-4	-4	-4	-4	-4	-4	-9	-9	-9	-10	-10	-10	-8
Ohio												-1	-1	-1	0	0	2	2	2	2	2	2	2	2	2	2
Georgia	8	8	8	8	8	8	8	8	8	8	8	8	8	8	4	4	3	3	3	2	2	1	1	1	1	1
Top Battlegrounds ¹																										
Trump-Biden Poll Avg	-2	-2	-2	-2	-2	-3	-3	-4	-3	-4	-4	-4	-4	-5	-6	-5	-5	-5	-6	-5	-5	-4	-4	-3	-4	-4
National Polls ²			-						-	-		-						-					-			-
Trump-Biden Poll Avg	-7	-6	-6	-6	-6	-6	-5	-4	-5	-6	-6	-7	-8	-10	-9	-9	-9	-9	-9	-7	-7	-8	-8	-7	-7	-8

■ Trump ■ Biden

Source: Real Clear Politics, Bloomberg

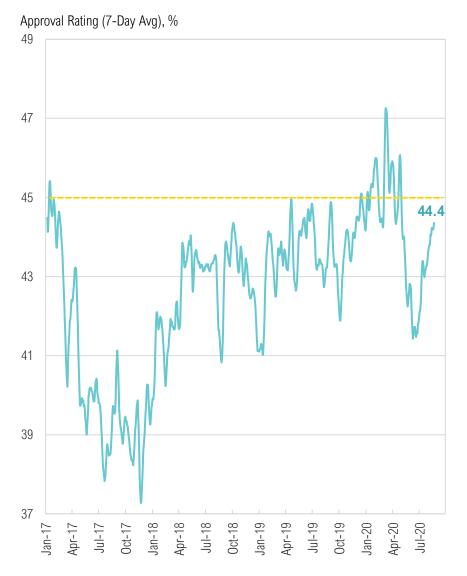


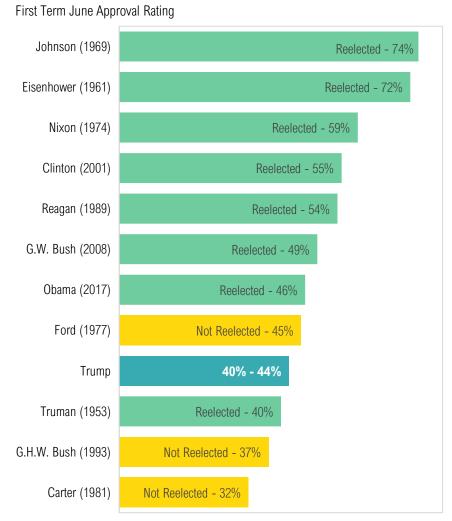
¹ Top battlegrounds include: Michigan, Pennsylvania, Wisconsin, Florida, Arizona and North Carolina.

² National polls is represented by average polling data provided by Real Clear Politics.

June Approval Rating Tends to Correlate with Re-election Odds

HISTORICAL APPROVAL RATINGS: TRUMP VS. PAST PRESIDENTS IN FIRST TERM



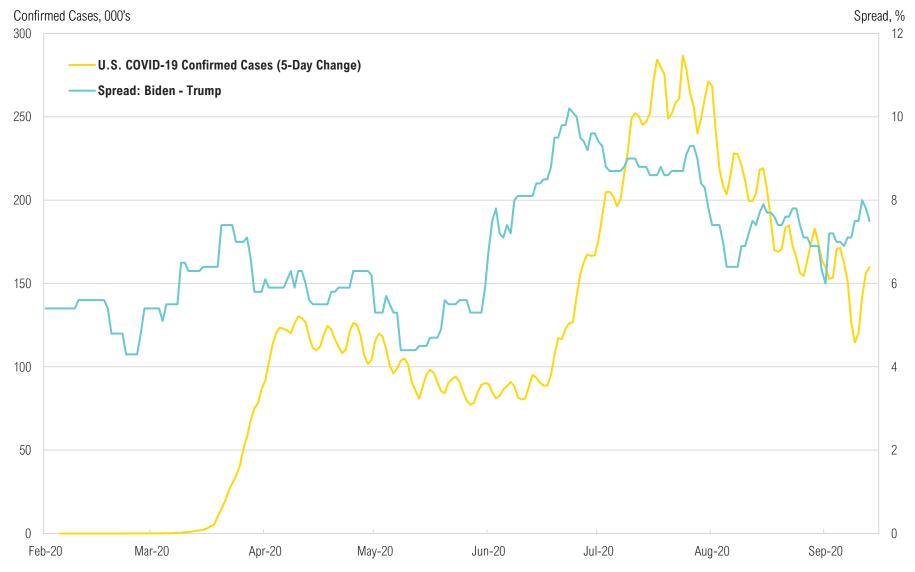


Source: Real Clear Politics, Bloomberg, Gallup, Statista



Any Increase in COVID-19 Cases Could Hurt Trump

CORONAVIRUS CASES (LHS) VS. BIDEN MINUS TRUMP SPREAD (RHS), 2/1/2020 - CURRENT



Source: Real Clear Politics, Bloomberg





Coronavirus Trends in Battleground States

U.S. WEEKLY CHANGE IN TOTAL COVID-19 CASES & DEATHS

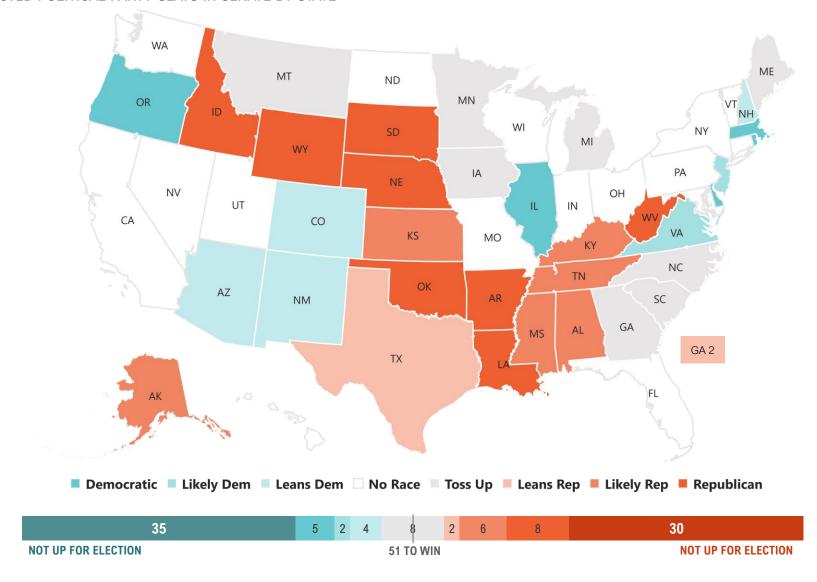
	4/14	4/21	4/28	5/5	5/12	5/19	5/26	6/2	6/9	6/16	6/23	6/30	7/7	7/14	7/21	7/28	8/4	8/11	8/18	8/25	9/1	9/8
New Weekly C	ases Pe	r 1,000	Populat	tion																		
Virginia	0.3	0.4	0.6	0.7	0.6	0.7	0.8	0.8	0.6	0.4	0.4	0.4	0.5	0.7	0.8	0.9	0.9	0.9	0.8	0.7	0.8	0.8
Nevada	0.3	0.3	0.3	0.3	0.2	0.3	0.3	0.3	0.4	0.5	0.9	1.3	1.7	1.9	2.6	2.4	2.4	1.7	1.7	1.2	1.0	0.8
Minnesota	0.1	0.2	0.3	0.7	0.8	0.8	0.9	0.6	0.5	0.4	0.5	0.5	0.5	0.7	0.8	0.9	0.9	0.8	0.8	0.8	1.0	0.9
New Hampshire	0.2	0.4	0.4	0.5	0.4	0.4	0.4	0.4	0.2	0.2	0.2	0.2	0.1	0.1	0.1	0.2	0.1	0.1	0.1	0.1	0.1	0.1
Michigan	0.8	0.6	0.7	0.5	0.4	0.4	0.3	0.3	0.7	0.1	0.2	0.3	0.3	0.4	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5
Pennsylvania	0.8	0.8	0.8	0.7	0.6	0.5	0.4	0.3	0.3	0.2	0.3	0.3	0.4	0.4	0.5	0.5	0.4	0.4	0.4	0.4	0.4	0.4
Wisconsin	0.2	0.2	0.3	0.4	0.4	0.4	0.5	0.5	0.4	0.3	0.4	0.6	0.7	0.9	1.1	1.0	1.0	1.0	0.8	0.9	0.9	1.0
Florida	0.3	0.3	0.2	0.2	0.2	0.2	0.2	0.2	0.4	0.7	1.1	2.3	2.9	3.6	3.6	3.4	2.6	2.1	1.7	1.2	1.2	0.9
Arizona	0.2	0.2	0.2	0.3	0.3	0.4	0.3	0.6	1.0	1.5	2.6	2.9	3.6	3.2	2.8	2.4	2.0	1.1	0.8	0.6	0.4	0.5
North Carolina	0.2	0.2	0.2	0.3	0.3	0.3	0.5	0.5	0.7	0.8	0.8	1.0	1.0	1.3	1.3	1.3	1.1	1.0	0.8	1.0	1.1	0.9
Georgia	0.5	0.5	0.5	0.5	0.5	0.4	0.5	0.4	0.5	0.5	0.8	1.3	1.8	2.2	2.4	2.5	2.2	2.3	1.8	1.6	1.4	1.2
Ohio	0.2	0.6	0.3	0.4	0.4	0.3	0.3	0.3	0.2	0.2	0.4	0.5	0.6	0.8	0.8	0.8	0.7	0.7	0.6	0.6	0.7	0.6
Texas	0.2	0.2	0.2	0.3	0.3	0.3	0.2	0.3	0.4	0.5	1.0	1.3	1.9	2.2	2.5	2.0	2.0	1.8	1.8	1.2	1.2	0.9
Iowa	0.3	0.6	0.9	1.2	0.9	0.8	0.8	0.7	0.7	0.6	0.7	0.8	1.0	1.2	1.2	1.0	1.0	1.1	1.2	1.4	2.6	1.6
New Weekly F	atalities	Per 1,0	000,000	Populat	tion																	
Virginia	10	20	20	26	21	18	23	20	10	9	9	14	14	11	8	6	17	12	6	11	14	9
Nevada	18	12	18	17	17	12	12	7	9	7	7	6	13	21	21	27	33	39	39	42	27	26
Minnesota	8	14	25	27	28	25	27	31	26	21	14	9	7	6	7	6	7	8	11	10	8	8
New Hampshire	12	13	13	24	37	22	31	31	22	29	13	21	10	6	6	7	7	1	4	4	2	1
Michigan	92	81	99	62	49	34	25	29	39	9	8	8	6	8	6	4	5	6	8	8	8	4
Pennsylvania	35	72	34	89	57	56	42	39	27	20	15	14	11	11	9	8	7	7	10	8	7	8
Wisconsin	13	13	10	9	11	8	9	15	9	7	8	6	4	4	6	8	9	8	6	9	6	7
Florida	13	14	14	14	14	13	10	13	11	11	11	12	16	26	37	42	60	54	56	38	37	25
Arizona	10	9	9	16	23	20	14	18	18	21	23	34	39	56	80	67	60	49	45	36	35	24
North Carolina	6	13	11	10	12	9	10	15	10	10	12	8	6	12	13	15	19	18	14	17	16	16
Georgia	18	26	22	25	19	17	21	19	17	23	16	10	9	14	19	24	39	40	42	44	44	32
Ohio	13	20	21	29	26	24	24	22	14	15	12	11	9	8	13	14	16	12	14	11	15	11
Texas	6	7	6	7	8	8	5	6	5	6	6	7	11	20	29	59	46	68	50	43	34	30
Iowa	8	11	17	23	26	25	35	27	21	12	8	9	4	9	15	11	16	16	16	20	23	18

Source: Bloomberg



The Battle for the Senate

EXPECTED POLITICAL PARTY SEATS IN SENATE BY STATE



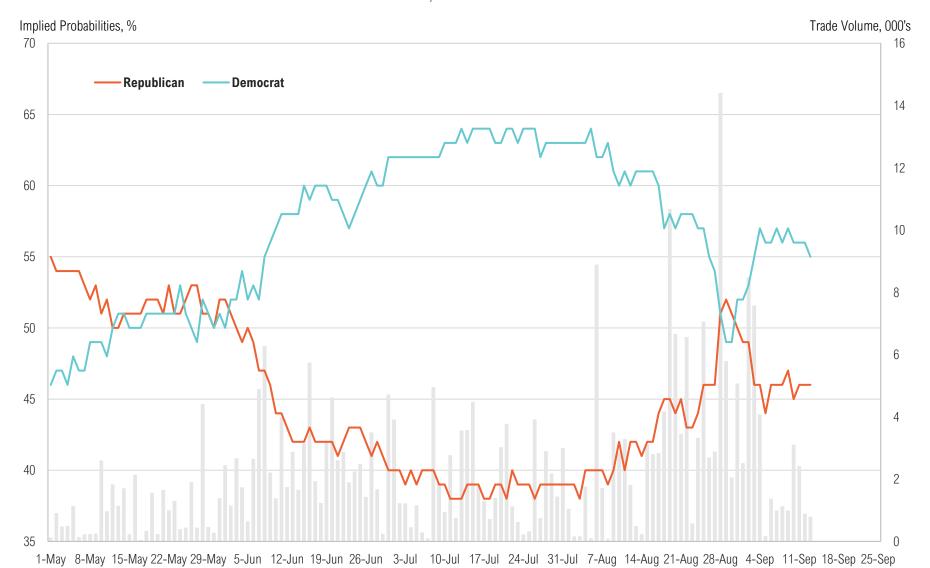
Source: Real Clear Politics



¹ Georgia has 2 seats up for reelection.

Democrats Leading Republicans in Betting Markets

U.S. POLITICAL PARTY IMPLIED ODDS OF A SENATE MAJORITY, 5/1/2020 - CURRENT

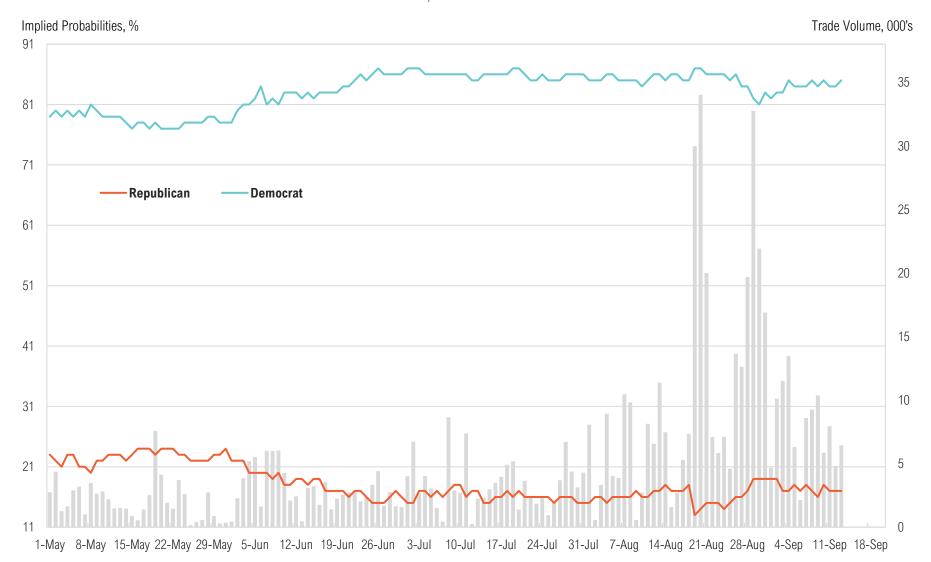


Source: Predictlt, Bloomberg



Democrat Win in House is a Foregone Conclusion

U.S. POLITICAL PARTY IMPLIED ODDS OF A HOUSE MAJORITY, 5/1/2020 - CURRENT

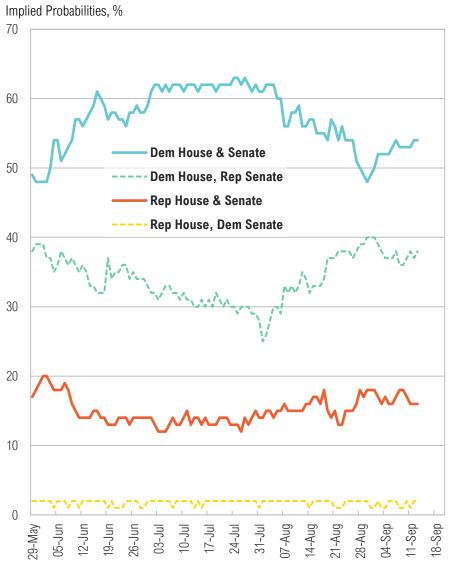


Source: Predictlt, Bloomberg

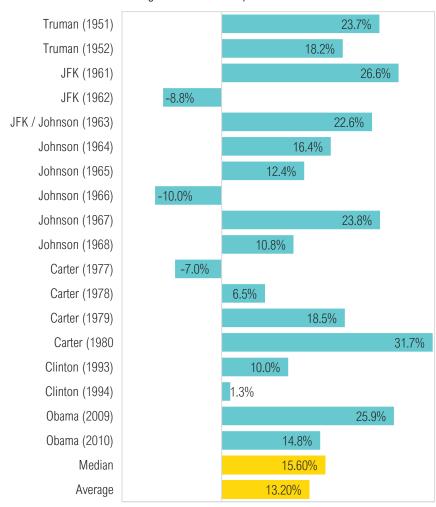
MAGNUS FINANCIAL GROUP

"Blue Sweeps" Not Necessarily Bad for Markets

U.S. PARTY IMPLIED ODDS OF CONTROLLING CONGRESS VS. S&P 500 DURING DEM SWEEPS, 5/29/2020 - CURRENT



S&P 500 Price Return During Democratic Sweeps

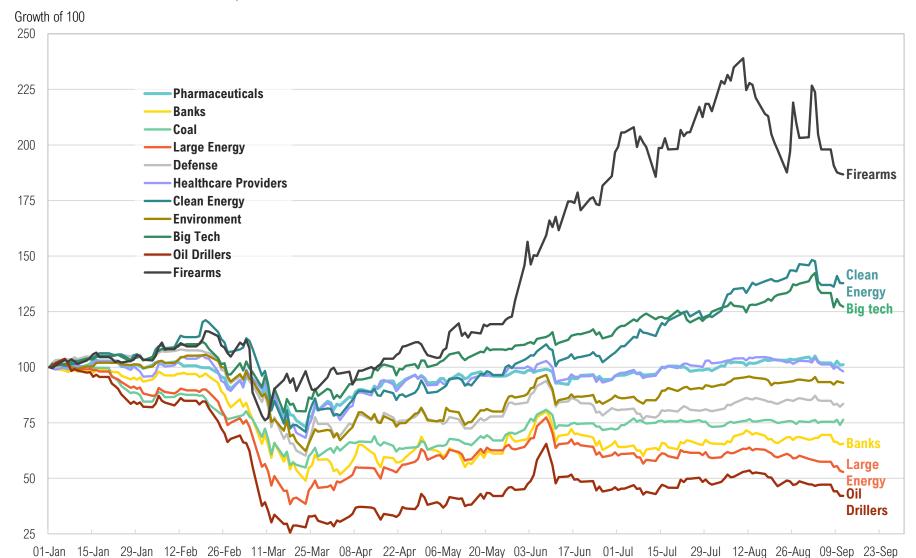


Source: Predictlt, Bloomberg

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Investor Positioning Into Election: Winners Include Clean Energy, Big Tech and Firearm Stocks

U.S. SECTOR PERFORMANCE: YTD, GROWTH OF 100

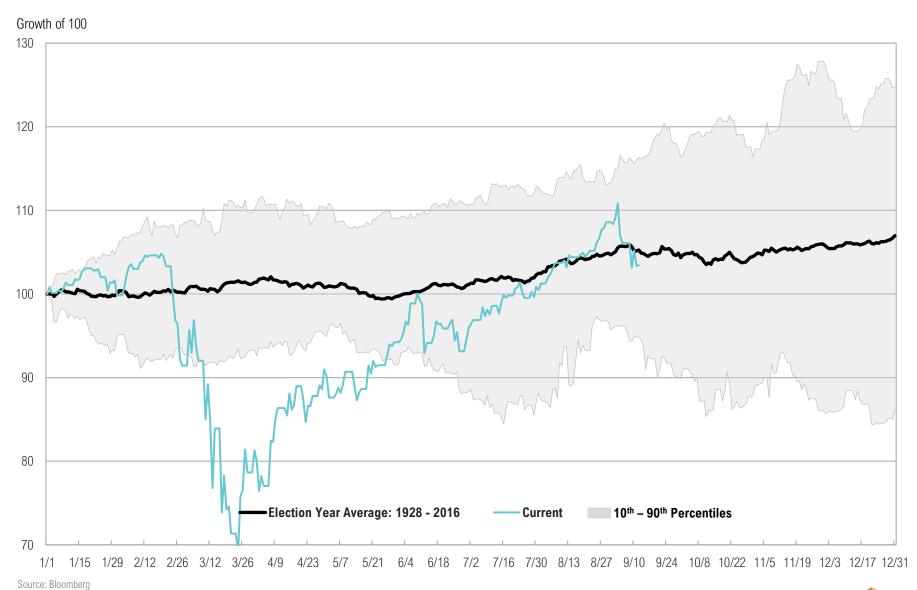


Source: Bloomberg



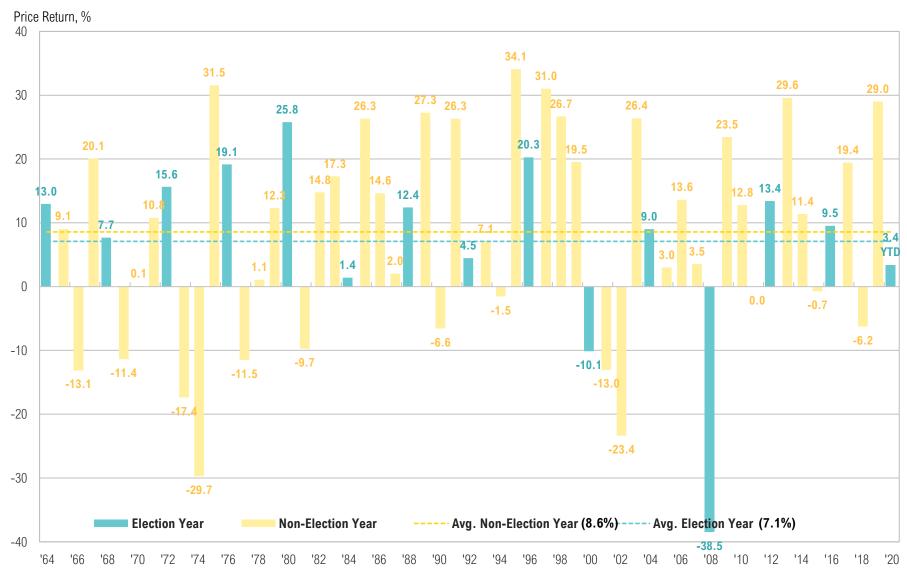
Stocks Back At Election-Year Average

S&P 500 INDEX DURING PRESIDENTIAL ELECTION YEARS, 1928 - CURRENT



U.S. Large Cap Stocks: 2020 vs. Past Election Years

S&P 500 PERFORMANCE IN U.S. PRESIDENTIAL ELECTION AND NON-ELECTION YEARS, 1964 - CURRENT



Page 20

Source: Bloomberg

Note: Long-term average for election years excluding 2008 = 10.4%





Tax Policy Under Potential a Biden/Harris Admin

"We will work to reform the tax code to be more progressive and equitable, and reduce barriers for families who qualify to benefit from targeted tax breaks. Our tax system has been rigged against the American people by big corporations and their lobbyists, and by Republican politicians who dole out breaks to their biggest donors while leaving families to struggle. A guiding principle across our tax agenda is that the wealthiest Americans can shoulder more of the tax burden, including in particular by making investors pay the same tax rates as workers and bringing an end to expensive and unproductive tax loopholes. Corporate tax rates, which were cut sharply by the 2017 Republican tax cut, must be raised, and "supply-side" or "trickle down" tax cuts must be rejected. Estate taxes should also be raised back to the historical norm."

Biden-Sanders Unity Task Force ¹

"I don't think 500 billionaires are the reason why we're in trouble."

Joe Biden²

"A lot of my supporters are not enthusiastic about Joe Biden"

Bernie Sanders 3

Source: 1 ://ioebiden.com/wp-content/uploads/2020/08/UNITY-TASK-FORCF-RECOMMENDATIONS.pd



https://www.brookings.edu/wp-content/uploads/2018/04/biden-transcript.pdf

https://abcnews.go.com/Politics/bernie-sanders-acknowledging-progressive-disagreements-platform-joe-biden/story?id=72396119

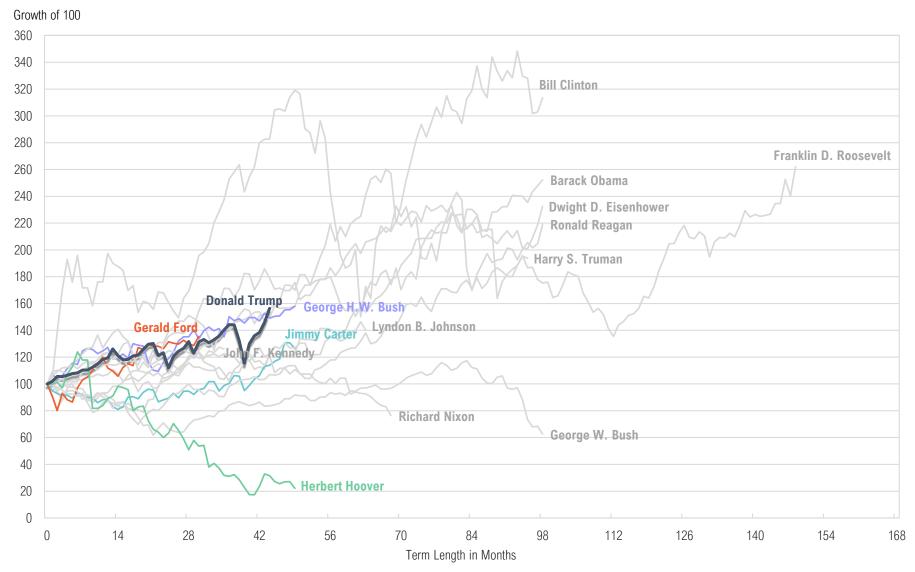
Biden/Harris Tax Proposals

- Repealing the Tax Cuts and Jobs Act (TCJA) individual income tax reductions for those earning over \$400,000 and restoring the top marginal income tax rate to 39.6 percent from today's 37 percent. The Section 199A deduction would also be phased out for those earning over \$400,000.
- Taxing capital gains at ordinary income tax rates—up from a top rate of 23.8 percent today—for those earning over \$1 million. Biden would also eliminate step-up in basis for inherited assets with capital gains, instead taxing those gains at death.
- Capping the value of itemized deductions to 28 percent for those in higher marginal tax brackets and restoring the Pease limitation on itemized deductions for those with taxable income above \$400,000.
- Raising the corporate income tax from 21 percent to 28 percent.
- Imposing a 15 percent minimum book tax on corporations with \$100 million or greater in income.
- Doubling the tax rate on Global Intangible Low Tax Income (GILTI) earned by foreign subsidiaries of U.S. firms, from 10.5 percent to 21 percent.
- Imposing the 12.4 percent Social Security payroll tax on wage and self-employment income earned above \$400,000.



U.S. Large Cap Returns During Select Presidential Terms

S&P 500 INDEX: GROWTH OF 100 BY ELECTION TERM: 1928 - CURRENT

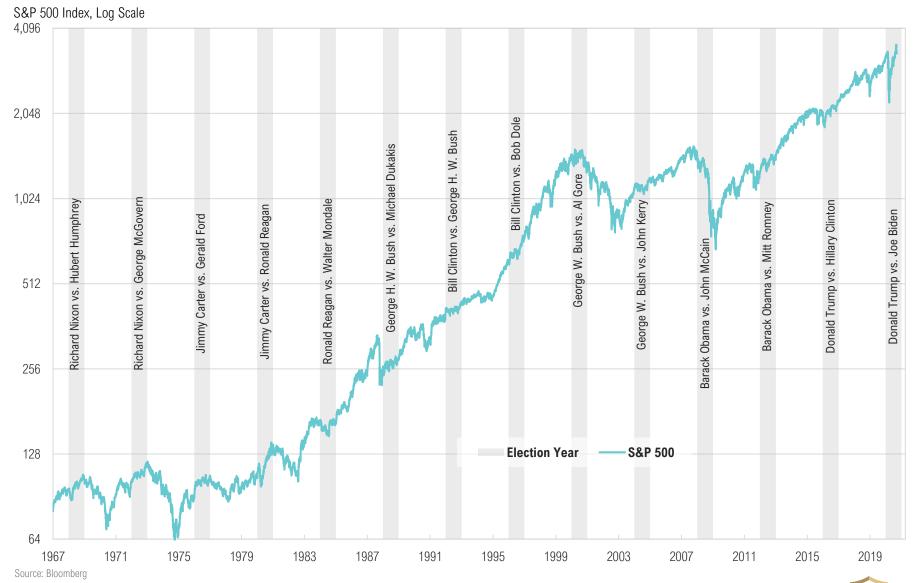


Source: Bloomberg



Elections Can Reinforce Trends or Represent Key Inflection Points

S&P 500 PRICE INDEX & PRESIDENTIAL ELECTION YEARS, 1967 - CURRENT



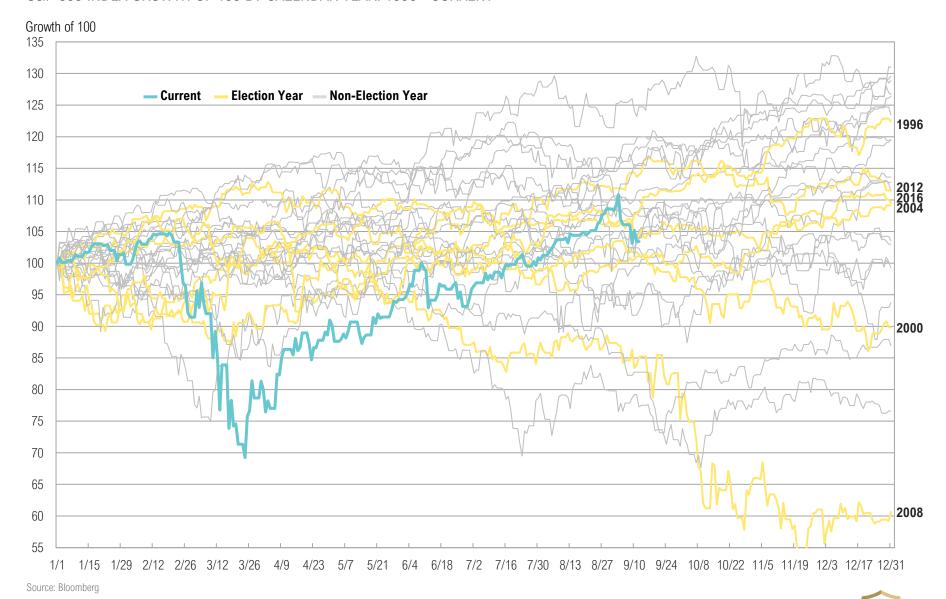
Page 24

U.S. Election Trends



U.S. Large Cap Stocks: 2020 vs. Past Election Years

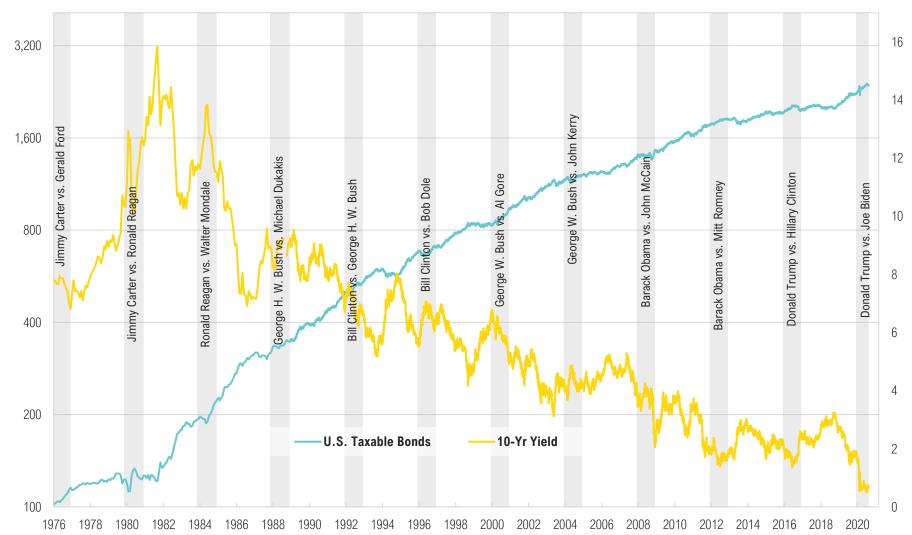
S&P 500 INDEX GROWTH OF 100 BY CALENDAR YEAR: 1996 - CURRENT



Elections Can Reinforce Trends or Represent Key Inflection Points

BLOOMBERG U.S. AGG BOND INDEX & 10-YEAR TREASURY YIELD DURING PRESIDENTIAL ELECTION YEARS, 1976 - CURRENT

U.S. Taxable Bonds, Log Scale



Source: Bloomberg

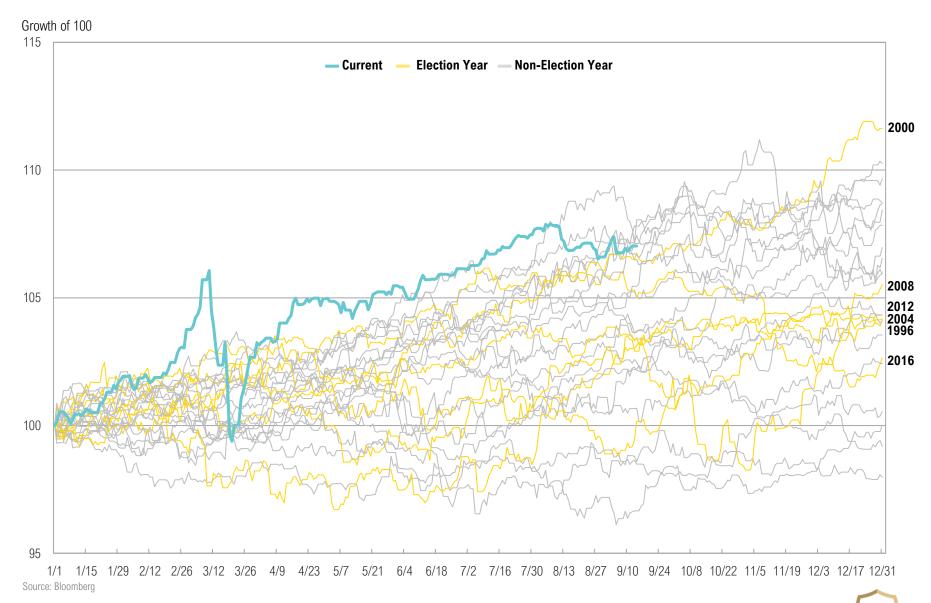
U.S. Election Trends Page 26

SEE IMPORTANT DISCLOSURES AT THE END OF THIS PRESENTATION



U.S. Investment Grade Bonds: 2020 vs. Past Election Years

BLOOMBERG U.S. AGGREGATE BOND INDEX: GROWTH OF 100 BY CALENDAR YEAR: 1996 - CURRENT



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